Overview – Whither consultants and fee for service

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UK Private Healthcare Market Value (£m)

- Hospital Revenue (inc. NHS pay beds)
- Consultant Fees
- Total Acute

Source: Laing & Buisson
UK Private Healthcare Market Value Indexed

Source: Laing & Buisson
Independent Hospitals – IHA Data
Total Revenue Per Patient Episode (£)

Year: '97, '98, '99, '00, '01, '02, '03

Data Categories:
- Insured
- Self-Pay
- NHS

Revenue Range: £0 - £3000
Independent Hospitals
Total Patients By Payer (000s)

JRA sources
Total Patients By Payer Indexed

- Insured
- Self-Pay
- NHS

Source: JRA
Average P/T Consultant Earnings - £000s
Annual Target - £150k Taxable
5 Day Week - Annual Rate

Day 1
£20k X 4 days - NHS
Day 2
£70k X 1 day - Private
Day 3
Day 4
£30k X 5 days - Common Fee
Day 5

Source: JRA
Independent Medicine – what future?

- Consultants and hospitals undermined by hostile Government policy
- Successful ISTCs and overseas doctors will impact and threaten established viability
- Must change or die if policy succeeds
- Hospitals will shrink to minority high cost market or look for high NHS volume at low prices
- Consultants – employed technicians or independent professionals - decide

Source: JRA